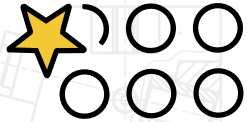




At Demag, we know operational challenges are part of your business — but they don't have to slow you down. We've identified three challenges facing inspection and service teams today.

1



Differentiation

Inspection providers can be hard to distinguish beyond price.

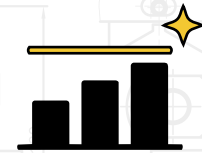
2



Technician Readiness

Onboarding, supporting and retaining technicians can be a challenge.

3



Revenue Growth

Finding new service revenue in stable markets can be challenging.

DEA: The Software Ecosystem

DEA is here to help you stand out in a competitive inspection market, simplify service operations by closing the knowledge gap between new and experienced technicians and unlock new service revenue opportunities.



DEA App

App used to access equipment usage and condition data

DEA+

Additional subscription within the DEA App allowing technicians advanced feature access

Demag StatusControl 2.0

Desktop site that enables remote collection and viewing of crane data

Inspection Sales Assist

Generate inspection report ready data to support faster, more robust insights

Technician Assist

Connect, view and share equipment usage data, time-stamped faults, and events

Service Sales Assist

Identify service opportunities through actionable equipment data

DEA+

Advanced tools guide technicians intuitively through common tasks like commissioning, load testing, and troubleshooting

Optimize technician hours and uncover new billable service opportunities

Administrate inspection data to streamline reporting and documentation without on-site data collection

Time-based data supports remote diagnostics, facilitating job planning, and technician preparation

Advanced usage data, service recommendations, and trends without on-site data collection

Free Mobile App

Annual Subscription per User

Annual Subscription per Crane Activation